



The Trend in Finance

Despite Irregularity, Main Tendency of Security Prices Is Upward; Factor of Treasury Borrowing

30 Year Bond Non-Callable

Greater Winnipeg Water Dist. 5% Gold Bonds
Province of Manitoba, Canada

Direct obligation of the entire district.
Payment in United States Funds

Price 98½ and interest
to yield 5.10%
Circular on request

The National City Company
Main Office: National City Bank Building
Upstate Office: 42nd St. & Madison Ave.

Consistent Increase In Earnings of Standard Gas and Electric Company Operated Utilities

Over a Long Period of Years

is further assurance to investors in the securities of this Company. At current prices Standard Gas & Electric 6% Gold Notes, due in 1935, are an attractive purchase yielding about 7.20%. Ask for Circular NYT-106.

H. M. Bylesby and Co.
111 Broadway, New York
New Haven Boston Providence Chicago

New Issue

United States Treasury 3¾% Certificates
Due Sept. 15, 1923

All maturities of U.S. Treasury Certificates and Notes

Bought and Sold

DISCOUNT HOUSE of SALOMON BROS. & HUTZLER
Members: New York Stock Exchange
60 WALL ST., NEW YORK
Telephone—WHITSHALL 4700
BOSTON BUFFALO CHICAGO PHILADELPHIA PITTSBURGH

We Specialize in New York City Bonds

New York State Federal Land Bank Farm Loan Bonds

Bull & Eldredge
Members: New York Stock Exchange
28 Broad Street, New York
Telephone: Rector 3460

J.K. Rice, Jr. & Co. Buy & Sell Farmers Ln. & Tr. Stock Franklin Insurance Fidelity-Phenix Ins. St. & R. Great American Ins. Niagara Ins.

J.K. Rice, Jr. & Co.
Phones 4600 to 4610 John, 36 Wall St., N.Y.

Bonds for Investment

Harris, Forbes & Co.
5 Pine Street, Corner William
NEW YORK

Weekly Stock Letter
Sent upon request for TR-17
Josephthal & Co.
Members: N.Y. Stock Exchange
120 Broadway
New York
Telephone: Rector 5600

**Amer. Pr. & Lt. 6s, 2016
Lehigh Pr. Sec. 6s, 1927**

KIELY & HORTON
40 Wall St., New York
PUSHES JOHN 6330-4151

**Mechanics & Metals
National Bank Stock**
CLINTON GILBERT
2 Wall Street, N.Y. Tel. 4848 Rector

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2 Wall Street, N.Y. Tel. 4848 Rector

CONFIDENCE in the gradual upbuilding of business prosperity, supported by a further adjustment of the labor conditions which have been hampering efficient movement on the nation's transportation lines and by official recognition in a 3¾ per cent Treasury certificate offering of a sufficiency of money at comparatively cheap rates, continues to furnish motivation for the advancement of security prices, both in the speculative and investment departments.

The not appreciation of stock prices on the Exchange last week was limited by a normal halt to test the strength of the market position and to enable the conversion of profits scored on paper into cash. Some irregularity was created by professional efforts to unsettle the market through selling of issues in which weakness could be discerned or alleged, but the list generally resisted these attempts successfully and returned to the advance. Discrimination in favor of the dividend-paying corporations or those where prospects of early increase in earning power were established was still manifest in the buying of stocks.

Secretary of the Treasury Mellon paid little attention to the going rates for speculative money and commercial paper when he fixed the coupon rate on the new \$200,000,000 one-year certificate offering at 3¾ per cent. His act was accepted in the financial district as indicating a belief on his part that the supply of funds would continue plentiful and at comparatively cheap rates. Further, it was argued, that if he had anticipated firmer conditions, he would have borrowed more at this figure, as the heavy oversubscription of the issue proved he could have done. This line of reasoning was responsible in large measure for the equanimity with which the Street accepted temporarily what were regarded as high rates. Call money at no time went below 4 per cent and reached as high as 5. Time funds were only occasionally available below 4½ per cent for sixty and ninety days or 4¾ per cent for the longer periods. In the commercial paper market, the best names commanded 4½ per cent and the bid rate on acceptances was also revised upwards. Prevalence of the charges, otherwise, would have been particularly disturbing to those who had reckoned upon easement as an accompaniment of the government operations last Friday. Even on the date of the payments, there was no slackening in the charge for accommodations on Stock Exchange collateral, which many held should come from the excess of funds received by the banks over what they had to pay out. The experience of June was reversed, apparently because, whereas at that time the accumulation of funds here began well in advance of the tax payment date, upon this occasion employment for money elsewhere was on a scale that prevented its concentration at this center until required.

Withdrawal of sterling from the strong position which it had for so long maintained, cables on London at one time during the week selling below \$4.41, has been effected without occasioning important disturbance of the other European exchanges, although they are continuing their drift to lower levels under the influence of political, financial and economicunsettlement abroad and of seasonally heavier purchases here. The fact that the decline in sterling, partly recovered, originated in increased buying of dollars in London has lent color to the theory that British government requirements for interest on its American debt have been a factor, either because they are currently being covered or because, their provision having been completed, the government has withdrawn its rumored support. Wholly aside from such explanations, the depreciation in sterling may be assigned to larger offerings of trade bills and to the absence of interest on the buying side. The course of quotations has reflected measurably little concern over the more serious aspects of Europe's problems, raised by the Belgian-German deadlock as to satisfying by catalogue only.

Hungary Good Market
At present the market for American underwear, both light weight and heavy grades, is considered favorable by Budapest dealers, provided direct representation is arranged for that city, says Consul Kemp, Budapest, in a report to the Department of Commerce. The Hungarian merchant does not favor imports of American products through agents in other European countries. Combination suits are not saleable in Hungary. If ordinary shirts and drawers are to be sold, samples should be sent when quoting prices in order that Budapest dealers may be cognizant of the quality, style, etc., as they are extremely skeptical of ordering by catalogue only.

Summary of Stock Exchange Dealings
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STOCKS	Week before	Year	January 1 to date
Last week	1922	1921	1920
Railroad stocks	1,023,700	636,300	593,100
Other stocks	4,730,900	3,861,500	2,950,700
All stocks	5,744,600	4,297,800	3,543,600

BONDS

Week before	Year	January 1 to date
Last week	1922	1921
U. S. government bonds	\$20,782,000	\$12,248,000
Other bonds	24,550,000	18,498,000
Railroad bonds	30,355,000	25,565,000
All bonds	75,637,000	54,213,000

Record of Stock and Bond Averages
(Copyright, 1922, New York Tribune Inc.)

STOCKS

Range Jan. 1 to Range full year 1921

Last week High Low High Low High Low

20 Railroads 63.5 81.90 65.50 64.65 63.15 65.35 57.40

30 Industrials 86.92 97.90 67.70 98.97 73.87 79.13 80.30

80 Stocks 92.66 91.72 67.42 66.48 69.30 73.38 61.02

BONDS

10 Railroad bonds .85.48 88.24 75.90 88.70 80.86 82.12 71.01

10 Industrial bonds .93.92 82.65 93.93 86.58 87.68 80.45

5 Utility bonds .92.05 91.92 75.76 82.05 81.05 70.13 125

25 Bonds 91.35 91.01 78.66 78.45 81.35 83.03 88.80

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